



COMPANY PROFILE





About us

WHO WE ARE

Amber Teal Utilities is a highly specialised indigenous utilities company of experienced professionals offering integrated services and information solutions to customers in the hydrocarbon industry and providing design, project management and procurement support for infrastructure to all types of development in emerging markets of any size or complexity.

HOW WE DO IT

Our business model includes identifying a project/proposal with the Nigerian Government (Federal and State Governments), then considering solutions to choose from which include negotiating from A to Z with foreign technical partners, investors, bankers, operators or entities. The partners/solutions will invariably come from Europe, the Middle East and Asia. The entities involved can include large oil and gas companies (Exxon/Mobil, Chevron, BP, Shell, CNPC, Sinopec etc), large service companies (Petrofac, Halliburton, Schlumberger etc), large banks (HSBC, Lloyds, Barclays, BNP and from China, Asia etc) and sovereign funds from the Gulf (Kuwait, Qatar, Abu Dhabi, Dubai, Oman etc).



Hydrocarbon

BUSINESS DEVELOPMENT

At Amber Teal Utilities we provide business development services in the hydrocarbon industry covering the upstream, midstream and downstream sectors. We evaluate issues and challenges from commercial, technical and legal aspects providing solutions.

LIFTING OF CRUDE OIL AND ALL OTHER PETROLEUM PRODUCTS

Working with our international partners, at Amber Teal Utilities we aim to support our clients by providing a trusted quality service in the selling of crude oil and refined petroleum products.

INDEPENDENT MARKETERS AND MAJOR DISTRIBUTORS

We are experienced marketers serving as agents in the distribution and marketing of refined petroleum products such as: LPG, gasoline, kerosene, gas oil/ diesel and fuel oil.







Infrastructure Development

Our multi-disciplinary expertise equips us to address the economic, social, physical and environmental aspects of infrastructure development in a fully integrated manner.

The objectives of Amber Teal Utilities include supporting through investment predicated financial analytics with our foreign partners, the development in Nigeria of essential infrastructure such as: power generation, distribution and transmission infrastructure, healthcare infrastructure, real estate, agriculture, mining and basic materials infrastructure, ports/shipping and water resources, transport infrastructure, gas storage and processing, oil refining, communications, rail, gas pipelines, sewage and waste and Free Trade Zones and Industrial Parks.

This is in order to stimulate the growth and diversification of the Nigerian economy, attract foreign investment and create jobs for Nigerians.



Lorraine Amusan

Chief Executive Officer

Lorraine's educational qualifications are: BA degree in Political Science from the University of Detroit-Mercy, Michigan, USA, LLB degree in Law from London Guildhall University, London, LL.M Post Graduate Diploma in Maritime Law from Lloyds Maritime Academy/ London Metropolitan University, London and the Prince2 Project Management Certificate from APM Group, London.

From 1986 she gained investment banking experience from Merchant Banking Corporation (Nig) (affiliated to Paribas) Ltd, Ikoyi, Lagos, Nigeria. From 2000 she has worked as an independent business development consultant and crude oil broker in the oil and gas industry. Has over 10 years working experience in business development and project management in the private and not-for-profit sectors.

In 2010 founded Providencehelp Worldwide/ Providencehelp Worldwide Foundation a non-governmental organisation and trust registered

in England, Wales and Nigeria respectively. The aim of this foundation is to facilitate empowering grassroots communities to achieve sustainable progress in health, education, nutrition, family income, water and sanitation. She aspires to be a leader in the global movement to end extreme hunger and poverty through a commitment to sustainable human development, the scaling-up of effective ideas and the establishment of local self-sustaining growth economies in emerging markets.



Business Development Consultant

Kene's educational qualifications are: LLB degree in Law from the University of Jos, Nigeria, BL from Nigeria Law School and a LL.M Post Graduate Diploma in International Transport and Maritime Law from London Metropolitan University, London. He is a member of professional bodies such as the Nigeria Bar Association and the International Bar Association.

With over 20 years legal experience, he began advocacy work in 1990 at the Ministry of Justice, Calabar, Cross River State, Nigeria. Soon after that he set up a law firm of legal practitioners as the Managing Partner at Nsugbe and Okogie- Nsugbe in Benin, Edo State, Nigeria.

In addition to this, he has been involved with working independently as a business development consultant acting in advisory roles concerning investment opportunities in Nigeria.



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